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FEDERAL COMMUNICATIONS COMMISSION

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OFFICE OF
THE CHAIRMAN

Honorable Conrad Burns
United States Senate
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Washington, DC 20510-2603

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LETTER REPORT

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9301569	04/06/93	03/22/93	04/26/93	4/22/93

TITLE

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George Bush

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CONRAD BURNS
MONTANA

United States Senate

DET
ET-Appropriation

COMMITTEES:
APPROPRIATIONS
COMMERCE, SCIENCE, AND
TRANSPORTATION
SMALL BUSINESS

The Honorable James H. Quello
March 22, 1993
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I have been advised by American equipment manufacturers that competition may be adversely impacted if the current proposed position of the Commission is not changed. These concerns are based upon a thorough analysis of the Commission's proposed rule-making which has concluded that the product offerings of American manufacturers would be disadvantaged in favor of a foreign-owned company.

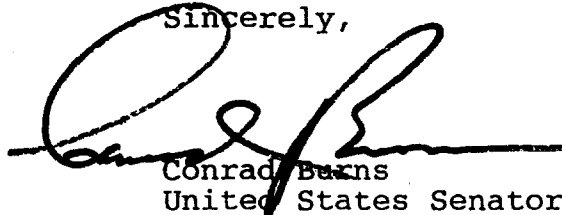
I understand that the impact this will have on several American companies, which comprise approximately 70 percent of the overall business in this area, will be that they are excluded from future participation in this arena for at least 24 months until their equipment can be redeveloped, redesigned and manufactured. As you are aware, such a great delay in the ability to compete will seriously impact the financial health of these companies and could result in a significant loss of American jobs.

It is important that the Commission consider the impact that this regulation will have on America's manufacturing industry as well as the users when it reaches its final determination. The economic consequences of a decision which favors foreign-owned companies could be very serious indeed.

Thank you, for your consideration of these views.

With best wishes,

Sincerely,

A handwritten signature in black ink, appearing to read "Conrad Burns", is written over the typed name and title.

Conrad Burns
United States Senator

CRB/dwm